

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-04 INR-07 L-03 ACDA-07
NSAE-00 PA-01 SS-15 PRS-01 SP-02 USIA-06 TRSE-00
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FM USMISSION NATO
TO SECSTATE WASHDC 2596
SECDEF WASHDC
INFO AMEMBASSY PARIS
AMEMBASSY BONN
USCINCEUR VAIHINGEN
USNMR SHAPE BE

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E.O. 11652: N/A
TAGS: OCON, NATO, MILI
SUBJECT: US ROLAND BRIEFING FOR CNAD.

REF: STATE 061691 DTG 190952Z MAR 77.

SUMMARY: FRG, FRANCE AND ASYG/DS) LABERGE DO NOT FAVOR
A ROLAND BRIEFING BY THE US AT THE APRIL CNAD. LABERGE
BEGAN ACTION TO INDUCE THE FRG AND FRANCE TO TAKE THE
LEAD AND DEFINE FOR CNAD A TRANSATLANTIC PRODUCTION MODEL
BASED ON THE ROLAND EXAMPLE. END SUMMARY.
WE DISCUSSED APPROPRIATENESS OF SUBJECT PROPOSAL WITH
THE FOLLOWING RESULTS:
A. FRG AND FRANCE DO NOT FAVOR BECAUSE:
-ROLAND IS ALREADY WELL KNOWN.
-NO APPARENT GAIN FROM FURTHER ADVERTISING IN THE CNAD.
-THERE IS VIRTUALLY NO POSSIBILITY NADREPS WILL
AGREE TO THE BRIEFING BECAUSE OF THE LIMITED TIME NOW
AVAILABLE TO ACCOMPLISH THE SCHEDULED CNAD WORK.
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B. ASYG LABERGE
-POINTED OUT THAT HE IS TRYING TO FIND WAYS TO
SELL THE ROLAND EXAMPLE AS A GOOD MODEL FOR SIMILAR
TRANSATLANTIC PROJECTS. IN THIS REGARD, HE WILL PRESENT
HIS VIEWS IN AN APRIL NATO REVIEW ARTICLE.
-AGREES THEREIS MERIT IN RAISING THE MATTER AT
THE CNAD. HOWEVER, HE DOES NOT FAVOR A US BRIEFING PER
REFTEL AND BELIEVES THAT EITHER FRANCE OR FRG SHOULD
TAKE THE LEAD.
-ASKED HIS DIRECTOR OF ARMAMENTS AND DEFENSE

RESEARCH MUELLER TO APPROACH THE FRENCH AND GERMANS ON
THE MATTER. COMMENT. WE BELIEVE MUELLER WILL TRY TO
PERSUADE FRANCE AND FRG TO OFFER CNAD A LESSONS-LEARNED
DOCUMENT OR BRIEFING DESIGNED TO DEFINE THE ADVANTAGES
AND APPLICABILITY OF THE ROLAND MODEL TO OTHER TRANS-
ATLANTIC EQUIPMENT PROJECTS. IF CNAD ACCEPTS, THE PROJECT
WOULD BE UNDERTAKEN AND REPORTED AT THE AUTUMN 1977
CONFERENCE. WE BELIEVE THIS IS A GOOD APPROACH WHICH
THE US SHOULD SUPPORT. END COMMENT. STRAUSS-HUPE'

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<< END OF DOCUMENT >>

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Sent Date: 01-Apr-1977 12:00:00 am
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Disposition Approved on Date:
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